



DLA Scientific Ltd: Importers & Distributors of Laboratory, Industrial, Biotechnology, Filtration, Medical, Water & Chemical Products

# Company Profile

www.dlascientific.com

#### Head Office:

DLA SCIENTIFIC LTD Mandela Court, New 1 Valley Estate, Kitengela

#### Postal address

P.O. Box 7482 - 00100 GPO Nairobi, Kenya

#### <u>Telephoni</u>

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### About Us

DLA Scientific Ltd is one of the major laboratory supply firms in East Africa as well as Central Africa and Islands region. We specialize in provision of laboratory analysis equipment and bioprocess equipment, supply of water testing equipment and reagents.

We have more than fifteen years of experience in this field and have consistently offered appreciable service to our clients over the years.

We pride ourselves in distributing for some of the major companies in the world in our areas of speciality. Some of these firms are Sartorius- Germany, Malvern Panalytical – UK, Palintest – UK, Memmert – Germany, Faster SRL – Italy, Precisa – Swiss, Optika – Italy, GFL – Germany, Ludwig Schneider – Germany, B Safety – Germany amongst others.

DLA Stientific Ltd

Our company was formed with the realization that efficient provision of services in laboratory supplies, equipment servicing, calibration and laboratory analysis related services is still lacking in East and Central Africa. It is for this reason that our main objective is to specialize in efficient service provision to enterprising firms and research organizations in these areas. Consequently, in the last couple of years, we have tried to provide these services to various firms within East, Central, Mid and Islands Africa region with a lot of satisfaction.

In line with our mission of providing our services locally and regionally, we have in the recent past set up and launched a sister company in Uganda called Sartorius Uganda Ltd (www.sartorius-ug.com) in order to spearhead our services there even more aggressively. We are equally on course in setting up yet another affiliate company in Tanzania shortly to provide us even more physical presence and efficiency in product and services provision.

### **Our Vision**

To be an internationally respected distributor of high-quality laboratory, biotechnology, water analysis products and services.





# Our Mission

To work very closely with the manufacturers we represent in order to identify suitable and affordable solutions for our clients locally and regionally.

# Our Motto

Provision of affordable scientific solutions





- Research Organizations
- Testing and Inspection Laboratories
- Packaging Industries
- Learning Institutions
- Cement Industry
- Cosmetics Industries
- Chemical Industries
- Non-Governmental Organizations
- Medical institutions
- Mining and Geology

# Our Market Coverage

Just to mention a few, here are some of the industries we serve:

- Food and Beverage
- Pharmaceutical Industry











### Our Experience

We have personnel in Management, Marketing, Technical, Distribution as well as Finance and Accounts departments with lots of experience backed with very commendable qualifications. We also have vast experience in serving a lot our clients, locally and regionally.

Just to mention a few, here are some of the organizations and regions we have served in the recent past:

- 1. KMFRI and all its branches in Kenya
- 2. KEBS and all its branches in Kenya
- 3. KEVEVAPI and all its branches in Kenya
- 4. KIRDI and all its branches in Kenya
- 5. KALRO and all its branches in Kenya
- 6. KEMRI and all its branches in Kenya
- 7. KEFRI and all its branches in Kenya
- 8. KEPHIS and all its branches in Kenya
- 9. National Quality Control Laboratories (NQCL)
- 10. CEMASTEA
- 11. Brookside Ltd

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- 12. OLA Energy Kenya Ltd
- 13. Lorama International Corporation
- 14. Square Pharmaceuticals EPZ Ltd
- 15. Meru University of Science and Technology
- 16. National Drug Authority Uganda
- 17. Global Health Care Public Foundation Uganda
- 18. Kioo Limited Tanzania
- 19. University of Nairobi
- 20. Taita Taveta University
- 21. Moi University

- 22. Jaramogi Oginga Odinga University of Science and Technology
- 23. Jomo Kenyatta University of Agriculture and Technology
- 24. Kenyatta University
- 25. Kibabii University
- 26. Makerere University
- 27. Nairobi bottlers Ltd
- 28. Equator Bottlers Ltd
- 29. Rift Valley Bottlers
- 30. Kisii Bottlers Ltd
- 31. Beverage Services Kenya Ltd
- 32. Coastal Bottlers
- 33. Crown Beverages
- 34. East Africa Bottling Company Ethiopia
- 35. Coca-Cola Bottling Plants in Tanzania
- 36. Coca-Cola Bottling Plants in Uganda
- 37. Coca-Cola Bottling Plants in Mid Africa & Islands regions
- 38. Somaliland beverages Industries Somaliland
- 39. Focal Tech Ltd, Zambia
- 40. United Bottling Company Somalia
- 41. The Coca-Cola Bottling Co. in Ghana
- 42. Seychelles Breweries Seychelles
- 43. Mayco SA Mayotte

- 44. Thika Water and Sewerage Co.
- 45. Crop Nutrition
- 46. Nestle Kenya
- 47. Unilever Kenya Ltd
- 48. Autosterile (EA) Ltd
- 49. Kenya Brewaeries Ltd
- 50. Davis & Shirtliff

### **Our Partners**

### SARTURIUS







& FINE CHEMICALS











### Our Specialty

Over the years we have speacilised in offering high-tech laboratories, biotechnology and industrial equipment/products and calibration services solutions.





Our products and services include:

#### **Products**

- Laboratory Equipment
- Chemical & Labware
- Laboratory Furniture
- Milk Processing Machines and Equipment

#### **Calibration Services**

- Temperature calibration
- Volume calibration
- Mass calibration
- Pressure calibration
- Other calibrations

### Our Strength

### PROFESSIONAL | RELIABLE | EFFICIENT

We pride ourselves in being one of the most professional and efficient partners in our industry within the region.

Our strength lies in our dedicated DLA Scientific Ltd team, that boasts of unrivaled wealth of experience, professional training and efficiency in delivering results.



### Corporate Structure

Our corporate structure consists of various departments that contribute to the company's overall mission and goals. The main departments include Marketing, Stores & Distribution, Finance & Accounting, Business Development, Technical & Engineering, HR and IT. All these departments are headed by very able and qualified personnel with numerous years of experience.

The following staff are spread throughout the various departments:

| NAME / EMAIL  | TITLE /DEPARTMENT                  | ACADEMIC/PROFESSIONAL QUALIFICATIONS   |
|---|------------------------------------|--|
| Dan Odungo  dan@dlascientific.com dla@dlascientific.com | Group Managing Director            | -MBA Strategic Management,<br>-BSc IBA,<br>-Dip Analytical Chem,<br>-Dip & Advanced Dip in Sales Management<br>& Marketing(ASME), UK                                       |
| Reuben Orwa  accounts@dlascientific.com                 | Chief Accountant                   | -Certified Public Accountant(CPA)  |
| Cecil Biketi  cecil.bikati@dlascientific.com            | Marketing Services Manager         | -Bsc. Industrial Chemistry<br>-Professional Certification in Strategic<br>Management and Leadership  |
| Fabian Matete  marketingl@dlascientific.com             | Marketing Operations<br>Manager    | -Bsc. Industrial Chemistry<br>-Diploma in Sales and Marketing<br>-Certificate in Information Technology  |
| Leonard Kaita  leonard.kaita@dlascientific.com          | Technical Services<br>-Team Leader | -B.Eng. Electrical and Electronic Engineering -Certificate in Computer Applications -Certificate in Calibration(KEBS) -Certificate in Occupational Safety(Kenya Red Cross) |

| NAME / EMAIL                                       | TITLE /DEPARTMENT                                | ACADEMIC/PROFESSIONAL QUALIFICATIONS   |
|--|--|--|
| Jesse Obwaka admin-sartorius-ug@dlascientific.com  | Operations Co-ordinator<br>- Uganda              | -BBA. Procurement  |
| Terry Amanda  admin@dlascientific.com              | Ag. Operations Coordinator                       | -Background in Analytical Chemistry<br>-Diploma in I.T   |
| Erick Koskei<br>erick.koskei@dlascientific.com     | Senior Technical Marketing<br>Rep.               | -Bsc. Biomedical Science and Technology<br>-Certificate in Business Management   |
| Melvis Chesang<br>melvis.chesang@dlascientific.com | Technical Marketing Rep.<br>& Hygiene Supervisor | Bsc. Industrial Chemistry  |
| Johana Mwangi<br>johana.mwangi@dlascientific.com   | Technical Marketing Rep.                         | -Bsc. Industrial Chemistry   |
| Titus Matata<br>titus.matata@dlascientific.com     | Technical Marketing Rep.                         | -Bsc. Industrial Chemistry   |
| Brian Mwangi<br>brian.mwangi@dlascientific.com     | Technical Marketing Rep.                         | -Bsc. Biochemistry   |
| Greyson Kirui  greyson.kirui@dlascientific.com     | Technical Services Engineer                      | -Bsc. Electrical and Electronic Engineering<br>-Certificate in Calibration(KEBS)<br>-Certificate in Occupational Safety(Kenya Red Cross) |

| NAME / EMAIL                                   | TITLE /DEPARTMENT                         | ACADEMIC/PROFESSIONAL QUALIFICATIONS   |
|--|---|--|
| Khalid Salim khalid.salim@dlascientific.com    | Technical Services Engineer               | -Bsc. Electrical and Electronic Engineering<br>-Certificate in Calibration(KEBS)<br>-Certificate in Occupational Safety(Kenya Red Cross) |
| Chris Odungo  chris.odungo@dlascientific.com   | Technical Services Engineer               | -Bsc. Electrical and Electronic Engineering<br>-Certificate in Calibration(KEBS)<br>-Certificate in Occupational Safety(Kenya Red Cross) |
| Mark Mwamburi                                  | I.T Specialist                            | - Diploma in Information Technology  |
| DLA Marketing<br>marketing@dlascientific.com   | Shared Email by<br>Marketing Department   |  |
| DLA Maintenance  maintenance@dlascientific.com | Shared Email by<br>Maintenance Department |  |

### Work & Fun at DLA Scientific Ltd

Work without play makes Jack a dull boy!

Even as we work very hard and smart to meet our set goals and oblectives, we find time to have fun and bond as a team as we believe in work and fun all the time.

It is just enjoyable here!







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